

PRINTVIS RAPIDSTART FOR COMMERCIAL PRINTERS

PrintVis is a comprehensive, standard MIS/ERP solution for the printing/graphics industry. Built on and certified for Microsoft Dynamics 365 Business Central (Formerly Dynamics NAV), PrintVis handles all tasks and processes for the administration and production of pre-press, press and post-press in any type of print manufacturing enterprise.

PrintVIS RapidStart for Commercial Printers is a training course intended for smaller commercial print manufacturing companies who are looking to rapidly get up and running with PrintVIS as their MIS system.

This training program is a focused, streamlined course that is intended to get you up and running very rapidly.

Customers with a maximum of 1 (sheet fed, 4 color) offset presses, a total of 4 presses (including digital) and with no more than 5 additional pieces of finishing equipment are excellent candidates for this program. To qualify for the Quickstart Program, customers must complete Sabre Limited's 1-hour business assessment.

This Program is Right for You if...

1. You're looking for a structured and well defined ERP project plan
2. You're not interested in any customization
3. You're willing to delay advanced features to a future phase
4. You're hoping for a low cost, simple approach
5. You're willing to do some of your own work
6. You're looking for a guaranteed delivery of services

Training Overview

The training course is intended to leave a customer with a functional PrintVIS estimating module setup, and Dynamics 365 Business Central Financial configuration. Once complete you will be able to use your PrintVIS system to begin quoting and estimating orders, ship and invoice customers, track payables and receivables and manage your full accounting requirements. From there you can build out additional functionality with additional training such as: Purchasing, Inventory Control, Planning, Scheduling, and Shop Floor Control.

Customers are entitled to 2 "Power User" trainees (one financial and one estimator), that will learn the system inside-out for your business. Once your Power Users are comfortable with the process, then additional "Standard Users" will receive training in day-to-day use of the system.

Traditional ERP implementations are entirely variable in cost, and the ERP partner has no financial motivation to keep your costs under control. Stories of ERP projects that are 50%, 100% or even 200% over budget are all over the internet.

This occurs for a variety of reasons, including the compensation model of the ERP consultants, the sales teams and the project managers. Sabre has focused on creating project designs that motivate our staff and the business to keep costs under control. We do this by making the project a fixed fee, which gives us every incentive to find ways to keep your costs down and make your implementation successful



PrintVis RapidStart for Commercial Printers

Included

- Starter Standard Chart of Accounts
- AR and AP accounting setup and training
- General Ledger, Journal Entry and Recurring Journal
- Print Invoicing Setup
- Bank Reconciliation and Bank Setup
- Deposits, Checks, Cash Receipts and other Cash Setup
- Out of the Box P&L and Balance Sheet
- PrintVis RapidStart setup of your Presses and Finishing Equipment
- PrintVis Estimating Adjustment Training (Speed Table Adjustment, Scrap Table Adjustment, Equipment Rate Adjustment)
- Print Invoice setup and training
- Shipping Training
- Standard Commercial Printer Statusflow Configuration
- Standard Quote Letter, Order Acknowledgement, Invoice and Credit Note

Available Separately

- Shop Scheduling and Planning
- Shop Floor Control and Data Collection
- Inventory Control and Purchasing
- Build to Stock, Warehousing and Ship from Stock
- Cash Flow Analysis Setup and Use
- Complaint Tracking, Document Management

Instructor Focused

Sabre believes that instructor led training is by far the best approach for companies implementing ERP. This allows our instructors to consult with the customer and recommend best practices along with their training. Web based training can augment this process, but never replace it. Our fixed fee projects include a dedicated amount of instructor based training whether in the Quickstart or Standard variant. Students who complete their homework and still struggle with understanding modules are entitled to repeat instructor led classes as many times as needed. In addition to formal training, we also offer tutoring sessions for informal activities and sessions. Our tutoring is built into the core training.

Video and Web Supported

Using a highly qualified instructor to train is critical, but backing it up with homework and self paced study is the necessary ingredient to keep costs low and ensure a highly successful ERP implementation result.

Additional Information

Print companies have special needs that differ from other businesses when it comes to the way they process orders, handle invoicing, and create estimates. The Sabre training system is designed to focus on only the basic requirements, and that sets our training program apart from competitors. The Sabre program is instructor led but includes a large opportunity for students to work independently. Many print companies benefit from a more instructor driven program – helping them navigate a new software with new requirements.



We offer two variations...

The Sabre PrintVis RapidStart for Commercial Printers training program comes in two versions. **Quickstart** is designed to be a blended instructor led and self-guided learning program and is available at a lower cost. Our **Standard** program is designed to be more heavily instructor led, with less reliance on students to manage their own learning program. In either version, Sabre offers a fixed fee project plan that provides the implementation of PrintVIS for a print company. Customers who follow our project methodology will be up and running at our guaranteed cost, regardless of how many hours Sabre works.

| Service | Quickstart | Standard | A-La-Carte |
|---|------------|----------|------------|
| Basic GL , AR, AP and Cash Instructor Training | ✓ | ✓ | |
| Advanced GL, AR, AP and Cash Training | ✓ | ✓ | |
| Built in Coaching Workshops | ✓ | ✓ | ✓ |
| Formatted Check | ✓ | ✓ | ✓ |
| Formatted Invoice | ✓ | ✓ | ✓ |
| Formatted Packing List | ✓ | ✓ | |
| Select from Pre-Created GL | ✓ | ✓ | |
| Two Bank accounts and Two Credit Card Setup | ✓ | ✓ | |
| Basic P&L and Balance Sheet | ✓ | ✓ | |
| Opening Balance Load Support AR and AP | ✓ | ✓ | |
| Sabre Opening Balance Load GL Trial Balance | ✓ | ✓ | |
| Reconciliation Support | ✓ | ✓ | |
| Live Support for First Month End | ✓ | ✓ | |
| RapidStart Equipment Loading | ✓ | ✓ | |
| Speed Table Adjustment Training | ✓ | ✓ | |
| Scrap Table Adjustment Training | ✓ | ✓ | |
| Equipment Rate Adjustment Training | ✓ | ✓ | |
| Standard Product Types for Commercial Print | ✓ | ✓ | |
| Standard Statusflow for Commercial Print | ✓ | ✓ | |
| Quote Letter | ✓ | ✓ | |
| Order Acknowledgement | ✓ | ✓ | |
| "5 Sample" Sabre Estimating Coaching | ✓ | ✓ | |
| Instructor Led Product Type and Statusflow Training | | ✓ | |
| Instructor Led Advanced Topics Training | | ✓ | |
| 24 Months Historic Trial Balance Data Load | | ✓ | |
| Your Custom Chart of Accounts Sabre Data Load | | ✓ | |
| Assisted P&L and Balance Sheet Setup | | ✓ | |
| Extra Go-Live Coaching Support | | ✓ | |
| Extra Pilot Coaching Support | | ✓ | |
| Total | \$14,900 | \$26,900 | |

**Extra Services Available as Required*

