

Job Shop Manufacturing

Implementation Price List

08.01.2020



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MODEL B-1

Job Shop Manufacturer

Businesses that are Job Shop Manufacturers generally have a variety of equipment and trained staff and resell their services either at fixed prices or time and material. If you are a business with: 5-30 pieces of equipment (or work cells); 15 to 75 employees; usually make small runs of product, sometimes repetitively but often one-off; make most of your products to the customer specifications and source material only (or as much as possible) when customers have firm orders – then you are probably a match our definition of a job shop.



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License Pricing

| Microsoft Licenses | Monthly Price |
|---|---------------|
| Business Central Essentials Full User | \$70 |
| Business Central Premium Full User | \$100 |
| Business Central Team Member | \$8 |
| Dynamics 365 Sales Enterprise Full | \$95 |
| Dynamics 365 Sales Professional Full | \$65 |
| Dynamics 365 Sales Pro. Attach License | \$20 |
| Dynamics 365 Customer Service Ent. Full | \$95 |
| Dynamics 365 Customer Service Prof Full | \$50 |
| Dynamics 365 Customer Serv. Pro Attach | \$20 |
| Dynamics 365 Team Member | \$8 |

| Sabre Site Licenses | Monthly Price |
|--|---------------|
| Sabre Production Addon 1-5 Full Users | \$100 |
| Sabre Production Addon 6-15 Full Users | \$190 |
| Sabre Production Addon > 15 Users | \$240 |
| Sabre ETO Addon 1-5 Full Users | \$100 |
| Sabre ETO Addon 6-15 Full Users | \$190 |
| Sabre ETO Addon > 15 Users | \$240 |

| Optional Hosting | Monthly Price |
|------------------------------------|---------------|
| Full User Hosting | \$20 |
| Team Member Hosting | \$10 |
| First 10Gb Database Size | \$0 |
| Each Additional 10Gb Database Size | \$50 |

| Sabre Ongoing Business Excellence | Monthly Price |
|-----------------------------------|---------------|
| Full User Business Excellence | \$60 |

| Insight Works | Monthly Price |
|--|---------------|
| Warehouse Insights Device | \$65 |
| Warehouse Insights License Plating | \$100 |
| Warehouse Insights Adv. Inventory Count | \$90 |
| Shop Floor Insights Core | \$210 |
| Shop Floor Insights User Licenses | \$2.60 |
| Shop Floor Insights Quality Inspection | \$21 |
| Shop Floor Insights Production Scheduler | \$21 |
| Insight Works Dynamics Ship Module | \$210 |

| Netronic Visual Schedulers | Monthly Price |
|--|---------------|
| Per Business Central User (per Module) | \$12 |



Business Central Implementation and Training Prices

Bronze

You are a smaller Job Shop that has a few basic pieces of manufacturing equipment and makes your own products in a fairly simple way.

You need basic inventory control and limited manufacturing capabilities. You don't track work order progress in great detail. You release work orders to basic production and record labor as well as materials used manually.

This is recommended for smaller (under 20 employee) Job Shops

\$29,000 USD
per hour (in prepaid blocks)

Silver

You are a mid or small Job Shop that has a good blend of manufacturing equipment and uses standard manufacturing methods but nothing extreme.

You need basic inventory control and standard manufacturing capabilities. You track work order progress in routing stages. You want to collect labor on the shop floor and graphically schedule your work. You want basic MRP capabilities for purchasing and planning.

This is recommended small or mid size (20-50 employee) Job Shops

\$55,000 USD
Fixed Fee Implementation

Gold

You are a mid size Job Shop that has a strong manufacturing capacity.

You need inventory control and standard manufacturing capabilities. You track work order progress in routing stages. You want to collect labor on the shop floor and graphically schedule your work. You want basic MRP capabilities for purchasing and planning. You want to use advanced CRM to manage your sales.

This is recommended mid size (50-100 employee) Job Shops

\$79,000 USD
Fixed Fee Implementation

Platinum

You are larger Job Shop with extensive manufacturing capacity.

You need robust shop floor manufacturing control. You want advanced CRM for tracking opportunities and sales cycles. You want barcoded warehouse management for stock. You release work orders to full production and record completion as well as materials used. You want Business Intelligence and KPI dashboards,

This is recommended for larger (100+ employee) businesses.

\$103,000 USD
Fixed Fee Implementation

Monthly Support: \$120/user per Month during training

Fixed Fee projects require customers also purchase monthly project support during the term of the project for the target number of full users expected to go-live with the system



Training Description

Bronze

Quickstart Finance for Business Central

- General Ledger Basics
- Posting Group Concepts & Config
- Standard P&L and Balance Sheet
- Vendors, AP, Vendor Payments
- Customers, AR, Deposits & Cash Receipts
- Taxes Use & Setup
- Bank Account Management and Reconciliation
- Manufacturing Concepts for Accountants – Production Costing, WIP, COGS

Quickstart Trade for Business Central

- Item Management
- Sales Quotes, Sales Orders, Blanket Orders, Shipments
- Ship-to Addresses & National Accounts
- Purchase Quotes, Orders, Receipts
- Requisition Worksheet Basics
- Perpetual Inventory
- Word Template Training Sessions(s)
- Customer Relationship Management

Assembly Management Business Central

- Assembly Bills of Material
- Assemble to Order Manufacturing
- Assemble to Stock Manufacturing

Silver

Same as Bronze plus...

Standard Trade for Business Central

- Planning Worksheet Basics
- Planning Worksheet for Purchasing (MRP)
- Advanced Item Planning Settings
- Drop Shipping
- Report Builder Training Session(s)
- Available to Promise & Capable to Promise
- Trade Form Adjustment Workshops
- Blanket Sales Orders
- Blanket Purchase Orders
- Delivery Calendars

Quickstart Production Business Central

- Production Order Processing
- Bills of Material & Routings
- Work Centers & Subcontractors
- Firm Planned & Released Production Orders
- Flushing Methods
- BOM and Routing Versions

Shopfloor Insights Quickstart

- InsightWorks Shopfloor Insights Setup
- Shopfloor Insights Core Training
- * Requires purchase of Shopfloor Insights

Netronic Production Scheduling Quickstart

- Netronic Advanced Production Scheduler Training and Setup
- * Requires purchase of Netronic

Gold

Same as Silver plus...

Standard Financial for Business Central

- Sales Prepayments
- Foreign Currency Setup & Use
- Cash Flow and Fixed Asset basics
- Custom P&L and Balance Sheet Training & Coaching
- Dimensional Analysis Overview/Setup
- Responsibility Centres

Standard Trade for Business Central

- Bin Management and Warehouse Complexity Level 3
- Variants/Lots and Serial Numbers
- Warehouse Transfer Orders
- Item Budgets
- MRP and Sales Forecast

Standard Production for Business Central

- Planning Worksheet for Production Manufacturing (MPS)
- Routing Link Codes
- Manufacturing Form Adjustment Workshops
- Product Families; Finite Loading

Quickstart Sales Professional

- Dynamics 365 Sales Professional Starter Training
- * Requires purchase of D365 Sales Professional

Platinum

Same as Gold plus ...

Premium Financial for Business Central

- Enhanced Discovery activities
- Advanced Fixed Assets Configuration Support
- Cost Accounting Training and Setup
- Expense and Revenue Deferrals
- Cash Flow Training and Configuration Support

Premium Trade for Business Central

- Document Management, Document Capture and OCR

Power BI Dashboard Kickstart

- Choose from: Finance; Production; Sales; Inventory
- Starter Training and Dashboard Adjustments from standard template

Warehouse Insights WMS

- InsightWorks Warehouse Insights Setup
- Warehouse Insights Core Training
- Warehouse Shipments and Receipts
- * Requires purchase of Warehouse Insights



Addons

| | | | |
|--|---------|--|---------|
| Setup and Reconciliation of Additional Company | \$3,000 | EDI Integration | \$Call |
| Setup of additional non-operating co. (EG: Holding Co.) | \$1,500 | InsightWorks License Plating Setup/Training | \$2,500 |
| Custom Check Formatting | \$2,000 | InsightWorks Warehouse Management Training | \$5,000 |
| Custom Dimensions Setup And Training | \$2,500 | InsightWorks Shopfloor Insights Training | \$3,000 |
| Intercompany Setup (2 Companies plus Consolidation) | \$5,000 | InsightWorks Shopfloor Insights Quality Modules | \$2,000 |
| Cash Flow Training and Configuration Support | \$5,000 | Onsite Discovery/Kick Off (3 Days)~ | \$5,000 |
| Advanced Fixed Assets Coaching and Configuration | \$5,000 | Onsite Go-Live Support (3 Days)~ | \$5,000 |
| Advanced MRP/DRP Management: Location specific Planning and Stock Keeping Units | \$6,000 | Onsite Pilot Support (3 Days)~ | \$5,000 |
| Transfer Orders | \$2,000 | Power BI Starter Dashboard & Adjustment (Choose from Financial, Trade, Production, Sales) | \$4,500 |
| Advanced Warehouse Management: Add Warehouse Picks, Put-Aways, Bin Management | \$5,000 | Dynamics 365 Sales Professional Quickstart | \$4,000 |
| Dimensional Analysis/Overview & Setup | \$3,000 | Dynamics 365 Sales SharePoint Integration | \$2,000 |



Other Addons

- ChargeLogic Credit card processing
- Microsoft Power Automate (Formerly Flow)
- Microsoft Power Apps
- Jet Reports
- Insight Works Shipping
- Product Configurator
- Electronic Funds Transfer
- Microsoft Dynamics 365 Sales Enterprise
- Microsoft Azure
- And many more...

