

FY18 Win Wire: Office 365 migration partnership eases customer concerns around archive data

➤ Project Snapshot

The customer: DT Group is the largest retailer and distributor of building materials in the Nordic countries.

Objective: Migrate archives and mailboxes to Office 365.

Project size: 3 TBs of archive data and 700 mailboxes.

Solution: A scalable, compliant, managed migration to Office 365 using Quadrotech Archive Shuttle cloud, Quadrotech Mailbox Shuttle cloud and Microsoft Azure.

➤ The Challenge: Centralize various data repositories in Office 365

DT group had made the decision to migrate to Office 365, but their move was complicated by the fact that they were still running a third-party archive. The local migration partner that DT Group was working with, Delegate, recommended Quadrotech to get the job done quickly, and completely. Once Quadrotech got involved, we realized that their Exchange environment also needed to be migrated alongside their Enterprise Vault archive.

➤ The Result: DT Group consolidates technology and utilizes built-in Office 365 tools.

DT Group received an integrated managed migration to quickly centralize their data in Office 365. Because Quadrotech Mailbox Shuttle and Archive Shuttle are deeply integrated, we're able to migrate batches of mailboxes followed immediately by the archive migration for those users. This process offers a seamless end-user experience.

➤ Partner Contacts



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Quadrotech's Value to Microsoft		
<p>Lighting Up the Microsoft Cloud</p> <ul style="list-style-type: none"> ✓ 3.9 million+ seats migrated ✓ ~10.6 petabytes of data migrated ✓ 180+ enterprise-scale projects 	<p>Maximizing Cloud ROI at Scale</p> <ul style="list-style-type: none"> ✓ 5 million+ seats under management ✓ ~3000 customers globally ✓ Billions of events audited daily ✓ ~96% customer renewal rate year-over-year 	<p>Microsoft Partner</p> <p>Gold Application Development Gold Cloud Provider Gold Developer Gold Enterprise Mobility Management Gold Migration</p>
<p>Deep Microsoft Expertise</p> <ul style="list-style-type: none"> ✓ Microsoft National Solutions Provider ✓ 3 P-sellers on staff ✓ 2 Office 365 MVPs in-house 	<p>Industry Alignment</p> <ul style="list-style-type: none"> ✓ Financial Services ✓ Healthcare ✓ Government ✓ Education 	<p>Microsoft Partner</p> <p>Silver Cloud Partner Silver Collaboration and Content Silver Data Partners Silver DevOps Silver Small and Medium Business Cloud Solutions</p>
	<p>Scorecard Alignment</p> <ul style="list-style-type: none"> ✓ Microsoft 365 upsell ✓ Office 365 active usage growth ✓ Azure consumed revenue 	