Grow your rental business with a rental application designed for Microsoft Dynamics 365 Business Central

Open Door Rentals 365

Open Door Rentals 365 leverages Microsoft Dynamics 365 Business Central to bring an integrated rental solution to the marketplace. Users have total visibility to real-time information from an integrated system, which eliminates multiple data entry points and manual processes.

Put your equipment rental business on the fast track with rental software from Open Door Technology, a system flexible enough to handle the unique requirements of your business and give you a competitive edge. Rental companies today are struggling with manual workarounds, limited access to real-time information, and inefficiencies in almost everything they do. ODT Rentals offers you a fully integrated solution covering rental management, sales, order processing, shipping, mobility, dispatch, trucking, and service.

Whether answering a customer's question, completing a rental order or sale, checking the availability of an asset or scheduling maintenance ODT Rentals saves you time by simplifying complicated processes. Rent or sell both inventory items and fixed assets on one rental document. Configure pre-defined rental kits that can be modified on a rental order. Define billing terms, pricing tables and rental periods to suit your specific needs. Increase the utilization of your rental fleet and bill customers immediately.

Built in Microsoft Dynamics 365 Business Central

ODT Rentals 365, Microsoft Dynamics 365 Business Central and, optionally, Office 365 give users access to a full suite of accounting capability, rental management, and office productivity tools including Excel, Word, and Outlook in one system. Move up from QuickBooks with a conversion utility and ditch the spreadsheets and standalone rental systems.

Rental Functionality

The system will track unlimited rental units, including current rental status, and offers flexible rental terms with user-definable periods. Rental terms can be for blocks of hours, day, week, month, or a custom period length. Rental unit groups allow companies to track rental demand without committing specific units until ready to ship. A copy utility allows for easy setup of new units when acquired. Available rental documents include rental quotes, order confirmations, and invoices. Customers can be billed for optional damage waivers.
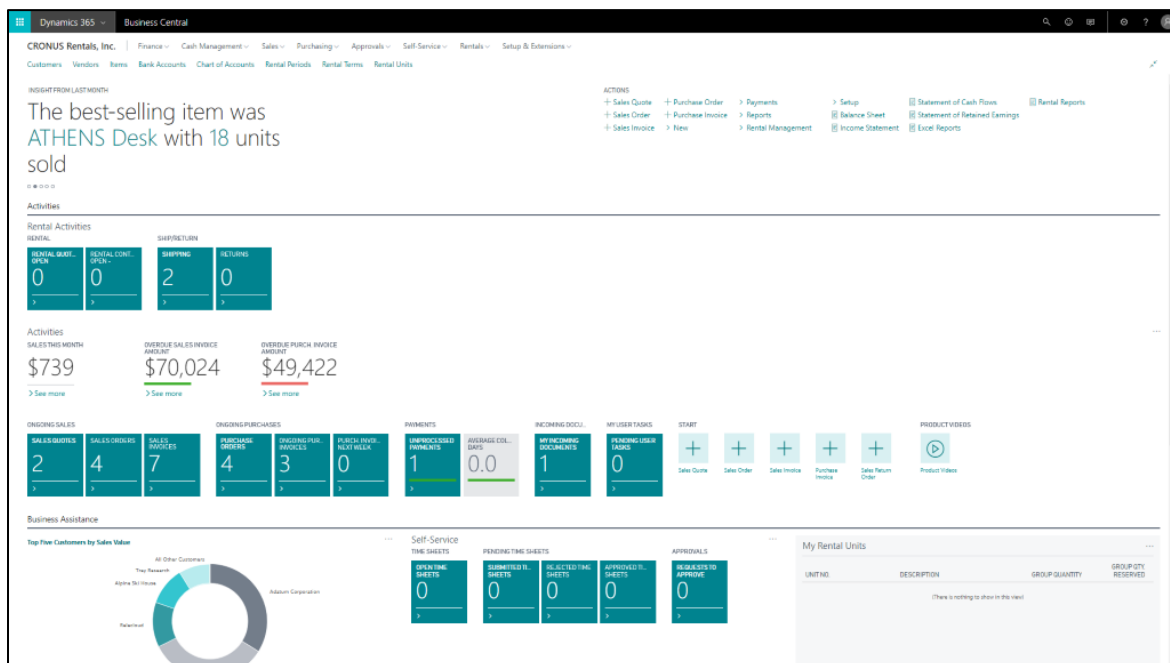
Users can start with either rental quotes or rental contracts. Pricing options include optimization or proration. Invoicing can be done at the beginning or end of rental periods for both rental and sale transactions. Users can choose to track availability or allow for overbooking when alternate sources of rental equipment are available.

Upgrade Path

For companies who grow into more complex rental processes, an advanced rental app is available with future options to deploy the solution on-premise. See opendoorrentalsoftware.com for full details.

Standard Dynamics 365 Business Central Modules

Dynamics 365 Business Central includes a wide range of standard modules and more are being released during 2018. Current modules include general ledger, accounts payable, accounts receivable, cash management, inventory, purchasing, sales order, and job cost. Manufacturing and Service will be released shortly.