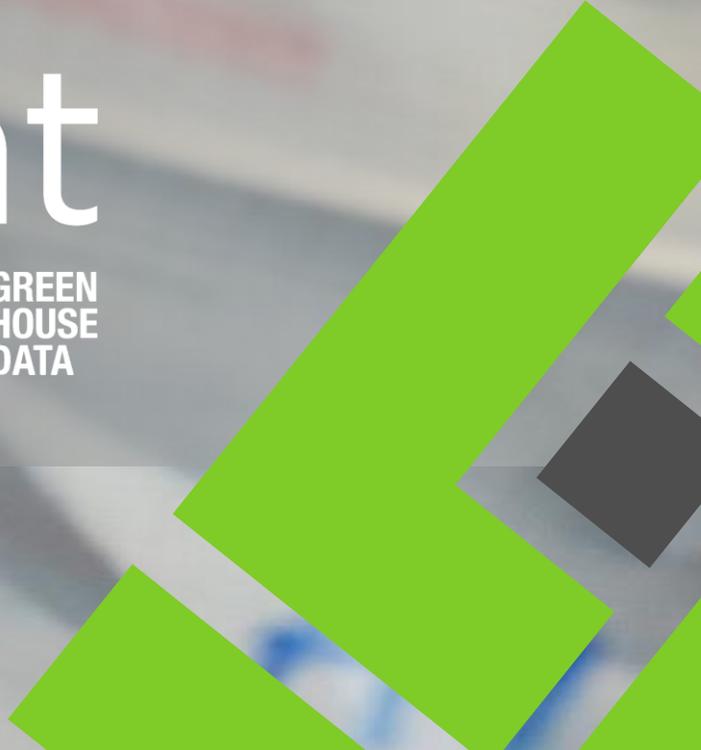


Zerto to Azure

 infront

now part of  GREEN
HOUSE
DATA



Keep apps and data safe and available during planned and unplanned downtime.



Challenges

If and when, clients are faced with downtime due to natural disaster, weather, power outage, malicious attack or simply human error, organizations must be able to recover to normal working conditions AS SOON AS POSSIBLE.

Many companies have disaster recovery processes in place for critical applications, but find it burdensome and costly to maintain the hardware and software required to protect all their workloads when outages occur.

In the past, it often proved cost prohibitive for companies to implement robust business continuity solutions.

Ideal Solution

Ensuring that workload are always protected at an affordable rate.

Client benefits from data replication; security and protection; ensure apps work when they are needed most; test against recovery plans and copies of production workloads.

Eliminating the need to maintain costly secondary datacenter resources for failover purposes only.

Desired Outcomes

- Near-infinite scalable service, without the ongoing facility costs.
- Comfort and confidence that unexpected downtime can be reduced and back to “normal” ASAP.
- Disaster Avoidance Utilizing Application and Failover Testing
- Fully Managed Intricate Storage Data Retention
- Meet Tight Recovery Point Objectives (RPO) and Recovery Time Objectives (RTO) to Remain Safe & Compliant

Zerto



 **Azure**

Leveraging Microsoft Azure Tools Allows for a company to implement robust business continuity solutions.



Ensuring that workload are always protected, all at a low cost is a new reality. With Zerto, customers protect all their major IT systems, affordably. Zerto to Azure offers a pay-as-you-go pricing framework to enable customers to reduce costs associated with obsolete or irrelevant resource consumption. Furthermore, in utilizing the Zerto to Azure solution, organizations can now eliminate the maintenance of secondary datacenter resources for failover purposes when outages occur.

Additional Benefits include:

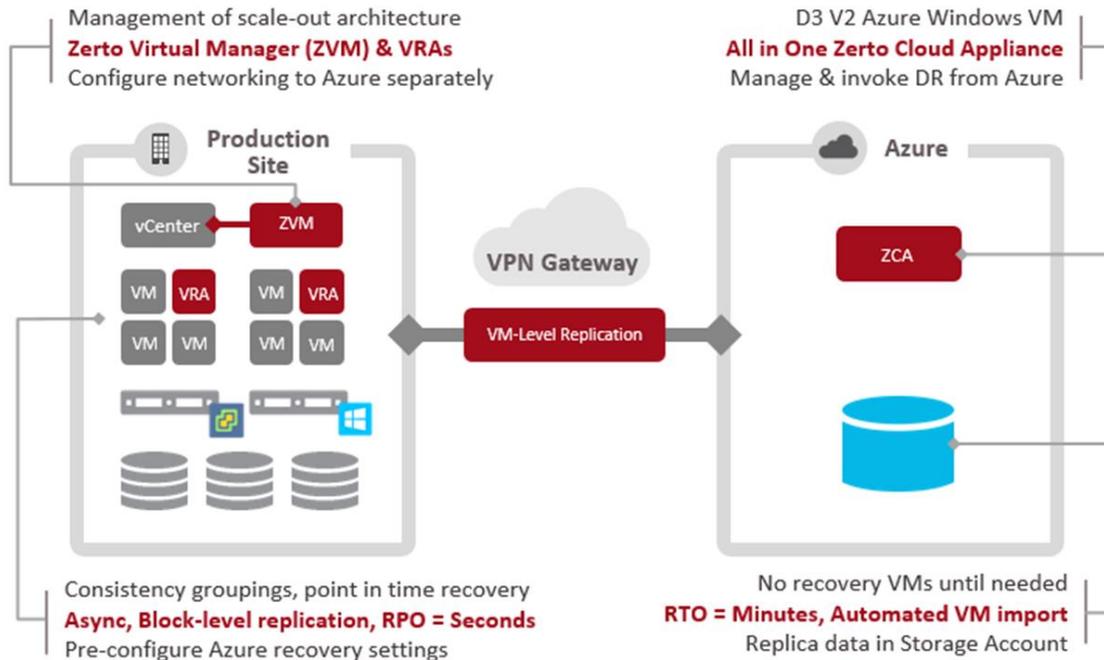
- Unify Data Management
- Security and Protection
- Ensure apps work when they are needed most
- Test against recovery plans and copies of production workloads

Zerto to Azure recovery options, provides customers with the means to replicate workloads running in an on-premises datacenter or co-location to Azure without the added infrastructure costs of standing up a secondary datacenter or expensive co-location.

- Protection at heterogeneous environments – Hyper-V, VMWare and physical servers - from a single console
- Minimization of errors with one-click, orchestrated failover
- Enables run no-impact, disaster recovery drills
- Pay-as-you-go model, Limiting CAPEX and lowering TCO
- Build the right DR strategy with customizable recovery plans

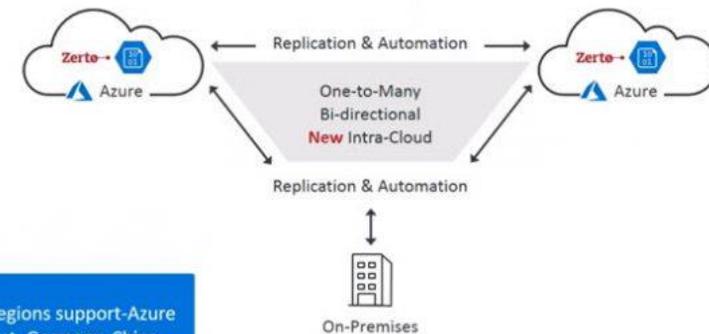
Did You Know ...

Zerto offers customizable recovery policies to achieve the near-real time RPOs and RTOs objectives required via application consistent snapshots, near-synchronized replication, and wide-geo-availability.



Azure continuous IT Infrastructure replication essentially eliminates the need to manage back-ups. Additionally, Zerto to Azure enables clients to proactively perform test failovers while having production systems remain online and functioning. Having instantaneous restoration and failover capabilities combined with the scalability of the Azure cloud, possibilities are limitless.

Any2Any: Microsoft Azure Intra-Cloud – Region to Region



New Azure regions support Azure Government, Germany, China

Customer Success



Zerto to Azure Integration Provides:

- The ability to meet tight Recovery Time Objective (RTO) and Recovery Point Objective (RPO) requirements for compliance
- Instantaneous data restoration capabilities without manual intervention
- Automatic identification of replicated data and instances
- Near-fully managed scalable environment that provides an attractive pay-as-you-go pricing structure



Association
Voice™

Deal Size: \$46,000
Closed Date: 5/15/2018
Vertical: Software
Location: Arvada, Colorado

Deal Size: \$36,000
Closed Date: 9/16/2017
Vertical: Technology & Software
Location: Denver, Colorado

“Green House Data’s Zerto to Azure service enables our IT environment to focus on Line Of Business (LOB) applications while disaster recovery in the cloud prevents us from having to spend vast amounts of money on hardware that will be obsolete in 5 years”

Customer Success



Deal Size: \$54,000

Closed Date: 12/13/2016

Vertical: Financial

Location: Aurora, Colorado

“By using the Azure integrated Zerto infrastructure, our organization had the ability to meet Disaster Recovery compliance requirements by simultaneously being able to replicate production workloads in Azure”

The purpose of American Financing and other similar entities utilizing the Zerto to Azure service is to:

- Reduce costs associated with hardware
- Increase efficiency of the Disaster Recovery process
- Ensure workloads are automatically replicated without the need for manual intervention
- Take advantage of a fully scalable technology at an affordable pay-as-you-go rate
- Minimize downtime with dependable recovery
- Enable a cloud first- cloud only strategy
- Eliminate the need for the creation of test environments
- Avoid outages and downtime for critical applications