



The Leading Enterprise Contract Management Platform in the Cloud

EASY | INTELLIGENT | ENTERPRISE-WIDE

The Icertis Contract Management (ICM) platform is an innovative, easy-to-use solution that is highly configurable and continually adapts to your complex business needs. With its intelligent workflow and built-in analytics, ICM provides on-going contractual insights and best-of-breed contract management. ICM enables customers to increase compliance, improve governance, mitigate risk, and enhance user productivity, thereby maximizing ROI and accelerating time to value across the global enterprise.

Speed to Market

- Quick, 90-day deployment
- Easy-to-use, intuitive interface helps in quick adoption
- Instantly manage organizational rules changes

Cost of Operations

- Cloud-based deployment, pay-per-use model
- Scale as you grow
- Little or no IT involvement required

Governance & Risk

- Control-center monitoring of all clauses and terms
- Track deviations and auto route for review
- Assess risks and determine business impact Speed to Market

Contract Compliance

- Cross-enterprise contract integration
- Enforce terms, manage relationships
- Internal and external feeds to assess risks and potential noncompliance

Contract Earned Value

- Measure actuals against budgets
- Calculate savings and earnings benefits from transactions
- Eliminate bad deals

Reporting & Analytics

- Executive summary portal
- Cross-system reporting and analytics
- Personalized, role-based dashboards and insights

ICERTIS CUSTOMERS INCLUDE



abbvie



Icertis Contract Management (ICM) Platform Features

Compliance & Risk Management

- Comprehensive risk profiling
- Commitment Management
- Deviation analysis

Unique, Easy-to-Use UI

- Word and Excel integration for contract authoring tasks
- Easy, step-by-step agreement creation
- Unique and simple interface for easy adoption

Advanced Features

- Contract performance management
- Manage complex pricing structures
- Out of box integration with eSignature, Salesforce and Dynamics CRM

Dashboard & Visibility

- Alerts and notifications
- Keyword and full-text search
- KPIs and reports
- Tasks list

Contract Negotiation

- Auto compare any two contract versions
- Compare edited clauses with standard clause library
- Leverage contract history report, associated documents

Contract Operations

- Template and 3rd party paper
- Version management and history
- Native Microsoft Word and Excel integration

Contract Setup

- All contract types, global structure
- Agreement relationships
- Configurable metadata

Centralized Storage / Document Management

- Upload all documentation on contracts and corresponding transactions
- Archival and disposal rules
- Document management

Supplier Collaboration

- Supplier on-boarding
- Request management
- Tight integration with Contract Management

Icertis Overview

- 1+ million users
- 40+ languages in 90+ countries
- 350,000,000 contracts managed
- \$400 billion in contract value

An Acknowledged Leader

FORRESTER[®]

Recognized as a leader in the 2016 Forrester Wave™: Contract Life-Cycle Management report, scoring 5 out of 5 on Product Strategy and Customer References.

Gartner[®]

"The ICM platform easily integrates with sourcing, procurement, CRM, configure-price-quote, product lifecycle management, project management, service management and document management solutions. This integration capability—combined with ease-of-use, out-of-the-box flexibility, and enterprise-wide visibility—provides the kind of comprehensive contract management solution needed by modern businesses."

— 2016 Gartner ERP Market Opportunity Report



RECOGNIZED AS A TOP 50 PRIVATE CLOUD COMPANY TO WORK FOR