



CRM ADOPTION & READINESS

1/2 DAY ASSESSMENT



Is your team struggling with adoption or disappointed in the level of initiative success? With this assessment, the Fullscope experts will meet with your executive team to determine where your company fits in the best practices based, High Performing Organization (HPO) model. This model is a way of assessing where you are on the path to becoming successful with CRM. The HPO model includes three main components - organizing structure, training and cadence all designed to drive increased user adoption, and ultimately business results. We facilitate this session and walk through best practices while your team assess how they fit into the HPO model. The Fullscope team will provide recommendations on areas needing to be addressed.

How Fullscope is Helping Customers

Fullscope, an Alithya company is an award-winning Microsoft Dynamics partner, with over 10 global and national Microsoft awards. We help executives in industries like manufacturing and professional services improve their CRM initiatives with best practice driven business outcomes methodology. We also have unique adoption and training services to ensure your firm understands and embraces the latest technologies, ultimately providing improved levels of service for your customers.

Want to know more?

Schedule an Assessment at (866) 420-7624.