

Data Platform License Optimisation

Modernise and optimise your Microsoft Data Platform licensing

Are you:

- Approaching a license renewal or true-up?
- Trying to optimise licensing for ageing data platform estates?
- Looking to optimise your investment and ensure efficient license compliance?

Many organisations struggle with mixed data platform estates that include unsupported versions. In addition, database workloads are increasingly consolidated or moved to the cloud or to hybrid solutions. Microsoft licensing is complex and choosing the wrong license vehicle can result in inefficient spend or reduce options in future.

Organisations also often own a range of license types, from Server/ CAL to core based licenses for both Standard and Enterprise Edition of SQL Server. Some licenses may have active Software Assurance (SA), and other licenses may have lapsed or no SA. This engagement helps you ensure compliance and optimise licensing your Microsoft Data Platform. Coeo focus specifically on the solution design and deployment to help you maximise the value of your Microsoft license investment and provide a flexible and future-proof design.

Coeo's Approach

We will provide a high-level solution design that supports growth, providing the right level of performance and availability. The engagement comprises the following phases:

- Discovery: data collection on SQL Server estate, versions and editions
- Model: grouping database workloads into similar characteristics of performance and availability
- Design: identify target solution designs and recommend optimal platform for licensing

Following these phases, you will receive a written report and stakeholder presentation, covering the following topics:

- Summary of existing deployed estate
- License requirements for existing Microsoft Data Platform estate
- Recommendations for tactical workload optimisation
- Strategic roadmap to improve cost efficiency and platform value
- Identification of candidate workloads for on-premise consolidation or cloud deployment

The benefits

This package provides:

- Recommendations for workloads where low-risk consolidation could provide license optimisation and cost reduction
- Roadmap and high-level solution design to ensure cost optimisation and maximise value

Why Coeo?

Coeo is Europe's number one data platform specialist. Our team work with the latest Microsoft data and cloud technologies every day and bring this experience to each customer engagement, working with you to understand your business, your processes and your needs and providing recommendations specifically tailored to your environment.

Next steps

Our optimisation reviews start from £7,500. To find out more about how the License Optimisation Review will benefit you or what our consultants need to get started, please contact us at info@coeo.com