



# BizSight Manufacturing —Small Business Software for Manufacturers



Get better business insight into your small business with BizSight—financial accounting and manufacturing software for small business. In addition to the core financial accounting capabilities like invoicing, recording expenses, and accounting, BizSight Manufacturing can manage your complete manufacturing operation from creating work orders, tracking material and WIP, capturing labor, to costing. Run this on your premise or in the cloud!

## SOLUTION FOR THE INTERNET ERA

BizSight provides a browser-based user interface, and can be accessed by the popular browsers. You choose if you want to run this in the traditional mode on premise, or if you want to run this in the cloud, online, as a service.

## Editions

- BizSight Professional
- BizSight Express
- BizSight Manufacturing
- BizSight Cloud

## WHY BIZSIGHT MANUFACTURING?

**Manufacturing software that is actually easy to use, affordable, looks and feels like Office products you are already familiar with—makes it easy to learn! Do more for less!**

## FOCUSED ON SMALL BUSINESS

We bring our passion for small business with our experience in financial accounting software. We believe that the needs of a small business as it relates to software and technology, are similar to the larger ones, but with much fewer people and a small budget to operate/maintain it.

BizSight leverages the current technologies to accomplish this, where few can do more, with fewer clicks! You worry about the business and not the software! The software helps you get better insight into your business, while you pursue your passion and dreams as a small business!

## BEYOND FINANCIALS

Most small manufacturers stop with the basic financial accounting functionality, partly due to the fact that an affordable and easy to use system was not available in the manufacturing side—until now!



The simplicity of creating invoices and purchase orders is now also available in creating work orders and reporting production.

BizSight Manufacturing is a powerful solution that helps small businesses estimate, plan, execute, and analyze their manufacturing - yet keeps it simple and flexible

## COMPLETE MANUFACTURING SOLUTION

With BizSight Manufacturing, small businesses can easily define the what, when, and how much to manufacture. If managing your material/labor or manufacturing costs is your



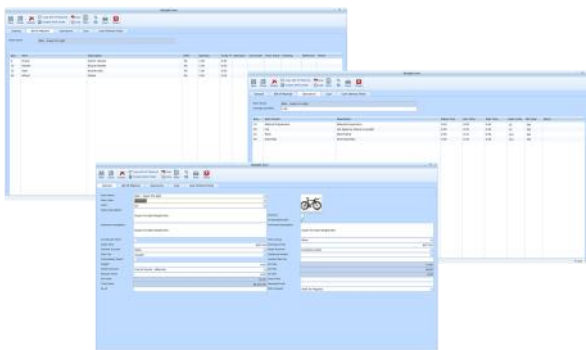
goal, then BizSight Manufacturing can help!

It allows you to:

- Create multi-level bill of materials
- Create routings or operations sequences
- Create work orders manually or convert them automatically from sales orders or as a result of a material plan
- Plan material purchases and production through the material planning process
- Create purchase orders and work orders based on material plan recommendations
- Issue material manually or backflush them through material count points
- Track work-in-progress (WIP) and actual labor activity
- Track and report on material scrap and rejects
- Compare and analyze planned activity/costs to actual activity/costs
- Create cost estimates with markups for material, labor, and profit margin.

## DEFINE BILL OF RESOURCES

The Bill of Resource within BizSight Manufacturing is an extension of the item list and is the core to manufacturing. This information is a combination of a traditional bill of material (BOM) and routing that is typically defined to manufacture an item -all in one easy-to-define step. You can define and manage just material, operations, or both.



This provides a small business the flexibility to start with managing material, then expand to both material and labor tracking.

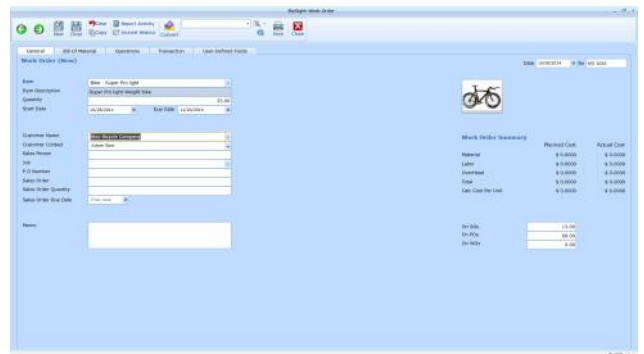
PICK FROM ONE OF OUR WORK ORDER TRAVELER TEMPLATES OR CUSTOMIZE ONE TO FIT YOUR NEEDS. THERE IS EVEN A BARCODED ONE AVAILABLE!

## CREATE WORK ORDERS

Creating and managing work orders is the heart of managing the manufacturing process. BizSight Manufacturing gives you the flexibility to create work orders using several approaches:

- Manually by selecting the item and entering a quantity
- Converting a sales order to a work order
- Converting Material Plan requirements to Work Orders
- Converting a cost estimate to a work order

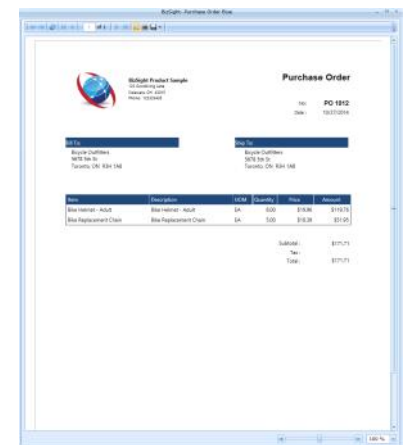
Work orders draw from the Bill of Resource but allow work order specific changes to quantities and dates - even allow unplanned material to be added to accommodate changes in your manufacturing.



Start and due dates can be defined manually, or using our simple backward or forward scheduling methods accommodating your typical manufacturing lead times. The scheduling looks at a shop calendar that tracks the days of the week that your manufacturing facility is open for operation and accommodates any closed days in its scheduling.

Material and operation level notes can be included in both the Bill of Resource as well as the work order to document or provide instruction in the process.

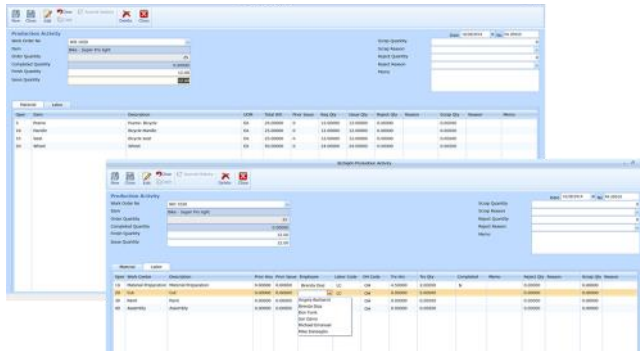
A customizable traveler can be printed as documentation for the work order which includes a pick list for material and an operation sheet. Multiple layouts are available, including a barcoded one.



Planned and actual activity is summarized on the work order providing a quick status.

## REPORT PRODUCTION ACTIVITY

Production activity is the recording of activity against a work order which allows for the tracking of material and labor. This also results in the adjustment of inventory quantities in real time as transactions are reported.



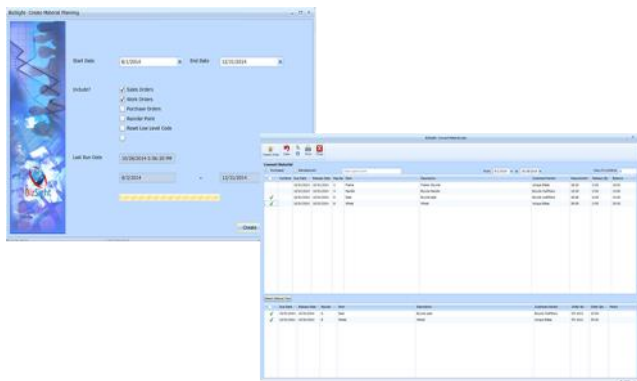
BizSight Manufacturing allows production activity to be reported taking either a work order focused approach or using a traditional employee time sheet approach. Both approaches adjust inventory quantities for material that may need to be issued or conversely, put away into inventory.

Partial and in-progress completions allow work-in-progress (WIP) tracking as well as detailed cost analysis. At each step in this process, whether it be material, labor, or overhead the accounting side keeps up with the manufacturing transaction.

## SCRAP AND REJECT TRACKING

In addition to material issues, scrap and reject quantities can be tracked. As these scrap and reject quantities are reported, specific reason codes can be assigned to them. Reports with this information allow you to identify problem areas that need to be addressed with the material and or the manufacturing process.

## MATERIAL PLANNING



Material planning, at the simplest level, is the process of looking at the demand from your customers, evaluating what you have on-hand, factoring in your committed and planned replenishments, reviewing your BOM, then evaluating your resulting inventory needs. BizSight Manufacturing does just that and alerts you on when and how much to make or buy.

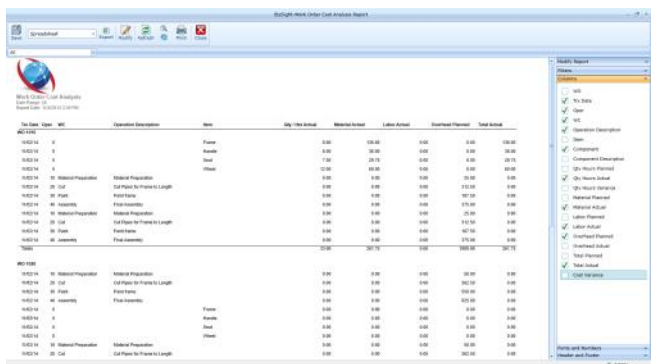
## CONVERT MATERIAL PLAN RECOMMENDATIONS TO PURCHASE ORDERS OR WORK ORDERS WITHOUT RE-KEYING THEM.

Using the Convert Material Plan selection, the user can take these recommendations, make changes to them, override, consolidate, or ignore them. The resulting quantities and orders can then be converted into purchase orders or work orders without having to re-key any of them. You still have control over what and how much you wish to make or buy.

## REPORTING AND DASHBOARDS

There are many, many reports to give you better insight into your business. Each report allows you to drill down to the supporting detail or origin of the data easily. Export these report to Excel, print, or email them.

Filters allow you to go after specific date ranges, customers, vendors, items, work orders, etc. Expose additional hidden columns available on a report or hide ones that you may not use. These modified reports can then be saved as additional reports and accessed later without further modification.



Multiple graphs in the various dashboards are not just pretty, but provide meaningful snap shots to manage your business. Wouldn't it be nice to always know who your top 10 customers are, the top 10 items manufactured, top 10 material usage, or the top 10 items you purchase? Knowing where to focus our attention on in a small business is half the battle....this is one of the ways BizSight helps you get better insight into your business!

These reports in the manufacturing side include:

- *Single and multi-level Bill of Material*
- *Work Order*
- *Transaction History*
- *Production Schedule*
- *Work Order Cost Analysis*
- *Material Activity*
- *Employee Activity*
- *Material Planning Detail and Summary*
- *WIP Reconciliation*
- *Scrap and Reject Analysis*



20+ YEARS OF EXPERIENCE IN THE FINANCIAL ACCOUNTING, INVENTORY, AND MANUFACTURING INDUSTRY.

### BIZSIGHT EDITIONS

**BizSight Professional** - This is our core, full-featured product. Perform essential business tasks like invoicing, paying your suppliers, accounting, bank reconciliation, simple CRM, accepting credit cards from your customers using PayPal, creating purchase orders and receiving against them, etc.

**BizSight Express** - Designed for single users, SOHO users, service consultants, and similar users, this edition is a good starter solution. This is our entry level edition, which allows you to generate a professional looking invoice and keep basic records of your sale.

**BizSight Manufacturing** - For manufacturing companies, you will go beyond financial accounting and have the software to manage your complete operation. You can create/convert work orders, print travelers and pick lists to your floor, track WIP, track labor, plan material purchases, and compare actual costs to plan.

**BizSight Cloud** - Not ready or interested in installing and maintaining software on premise? That is ok! Use the exact same software online - in the Cloud! Your data is safe and secure on Microsoft Azure. Using a simple login, each user can access BizSight Cloud through your favorite browser and get the capabilities of either BizSight Professional, Express, or Manufacturing from anywhere, anytime!

### BIZSIGHT TECHNOLOGY

BizSight is built on many common Microsoft technologies using the .net framework and Telerik rapid development tools. BizSight is built on a Microsoft SQL Server foundation and supports the most common browsers Internet Explorer, Chrome, FireFox, and Safari. It eliminates the typical client installations needed on each machine.

The Cloud edition builds on the above technologies and is hosted on the Microsoft cloud with windows Azure and SQL Azure to provide Software as a Service (SAAS).

### BIZSIGHT SDK FOR DEVELOPERS

We realize that even the most complete software may not address all the nuances and specifics of certain industries and business process. Independent Software Vendors (ISVs) and other consultants close to these business, may have the added experience and know how to solve specific business problems through integrations and add-ons.

BizSight SDK provides RESTful APIs, for what we believe to be the most commonly used or sort after integration points. Choose your own language or platform of development as well as if you want the data to be served in json or XML formats, to build integrations or add-ons to BizSight. BizSight SDK is included with our Professional and Manufacturing editions, with no additional redistribution fees.

BUILT ON SQL SERVER AND OTHER

MICROSOFT TECHNOLOGIES.

### COMPANY

BizTechnologies brings together 20+ years experience working with multiple financial accounting, inventory, and manufacturing software, in small to medium size business, spanning many industries.

Working with out-of-the-box software over the many years, we have learnt to fill the gaps with our own integrations and add-ons, using vendor provided SDKs and APIs. This passion for solving business problems through software design and development is in our core.

Regardless of the solution, our emphasis has always been on our customers – leveraging software and technology to accomplish their business goals! To this effect we have been dedicated to successful implementations and post-implementation customer service.

## BizTechnologies

Financial, Inventory, Manufacturing Software & Services

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