

APTTUS[®] CONTRACT LIFECYCLE MANAGEMENT (CLM)

Drive Visibility and Efficiency While Eliminating Risk



DATASHEET

Apttus Contract Management provides total visibility into agreements while bringing speed and governance to your contract management processes—for any type of contract. By automating the entire contract lifecycle in your existing CRM, Apttus helps Legal teams be more responsive, reduce costs, and minimize risks.

Why Best-In-Class Organizations Choose Apttus Contract Management

Apttus Contract Management provides a secure, searchable cloud repository—and so much more. With full lifecycle management and innovative functionality—including contract authoring, redlining, third-party contract support, E-Signature, analytics, and machine learning—Legal teams have all the tools they need to reduce contract cycle times and improve compliance, revenue, and renewal rates. Find additional value in your agreements with Apttus.

Risk Analysis. Eliminate risk by auditing contract values, payment terms & SLAs in all agreements.

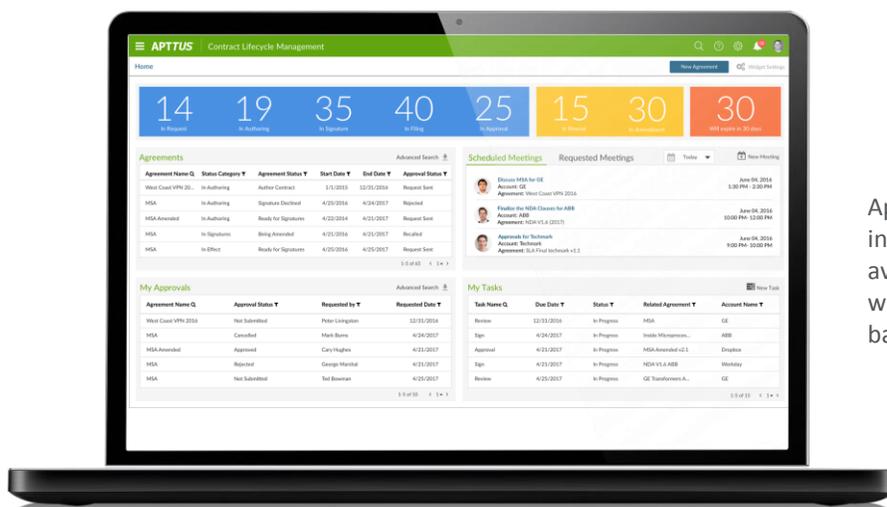
Visibility Into Commitments. Track renewal dates and terms to reduce revenue leakage and risks.

Third-party Contracts. Extract and compare contractual clauses and terms from third-party paper to identify unfavorable terms.

Exception Management. Automatically flag and highlight exceptions to standard legal language.

Contract Complexity. Easily model complex agreements and terms of counterparties.

Global Standards. Achieve consistency across multinational operations.



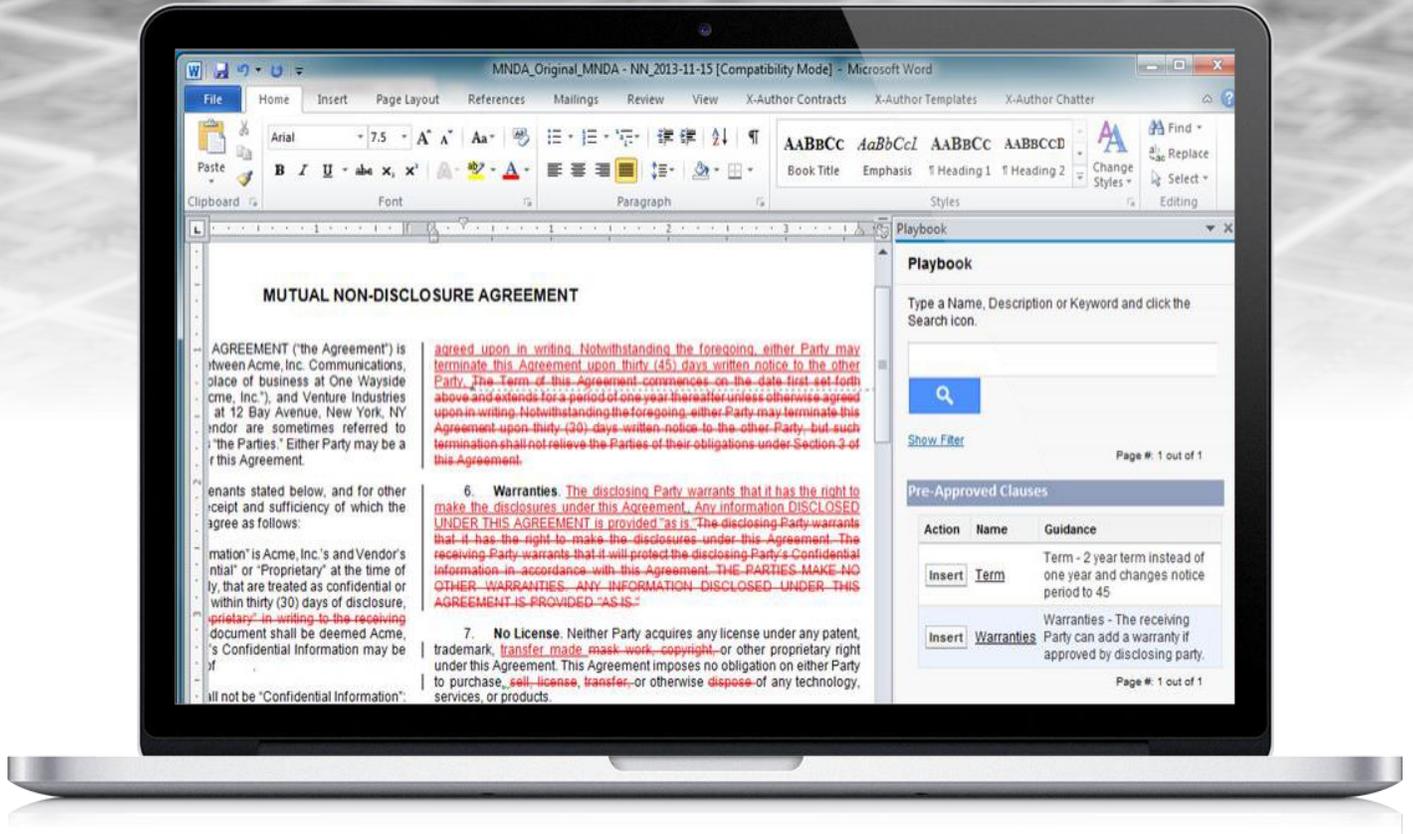
Apttus Contract Management provides key insights—like impending renewals and expirations, average contract cycle times, and average Legal workloads—in a secure, customizable, cloud-based dashboard.

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Eliminating Bottlenecks through Intuitive Usability

Be more responsive, while maintaining governance and control. Apptus permits Legal teams to author, negotiate, and manage the contract lifecycle in Microsoft Word, while Sales and Procurement can request contracts in CRM.

Integration with Microsoft Word. Let legal work in their preferred tool while maintaining security and centralization.

Guided self-service. Empower partners and staff to create contracts that meet legal guidelines within a secure, cloud portal.

Legal Playbooks. Capture tribal knowledge and informal best practices, and make them available throughout the organization.

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Protect Your Business With World-Class Cloud Platforms

Apttus Contract Management is built on proven CRM platforms, with top security standards such as ISO 27000 and SSAE 16, and is trusted by multinational enterprises including dozens of *Fortune* 500 businesses.

Contract Security

Highly secured data using today's toughest standards keeps your contracts safe and sound.

High System Accessibility

99.9% uptime ensures global Legal organizations can quickly finalize agreements.

Ease of Administration

Make set-up, configuration, and upgrades quick and easy—with no heavy IT burden.

Global Support

Seamless multilingual support makes Apttus a perfect fit for global organizations.

Key Capabilities

Configurable Wizard: Facilitate creation of well-formed contracts by non-legal staff

Conditional Assembly: Drive exhibits and clauses by selecting key terms

Configurable Alerts and Notifications: Prompt users on key dates and conditions to reduce revenue leakage and renewal risks

Third-Party Paper: Import and work on third-party contacts

Contracts in Microsoft Office: Manage the entire contract lifecycle inside Word

Partner & Client Self-Service: Support contract requests through easy-to-use, secured portals

Smart Clauses: Manage clauses across template-generated and third party contracts

Contract Compliance: Store final contracts, prior versions, metrics and approval histories in a secure repository

Contract Delivery: Migrate and manage your legacy contracts

Multi-language and multi-currency support: Get 30+ languages and currencies out-of-the-box

Contract Analytics: Analyze contract compliance, opportunities, and risks

E-Signature: Automate processes for securing signatures for contracts

About Apttus

Apttus, the category-defining Quote-to-Cash software company, drives the vital business process between the buyer's interest in a purchase and the realization of revenue. Utilizing a patented combination of SaaS-based applications, the Apttus Intelligent Cloud maximizes the entire revenue operation by driving behavior and providing prescriptive data to company decision-makers. Apttus offers enhanced Configure Price Quote (CPQ), E-Commerce, Contract Management, Renewals and Revenue Management solutions on the world's most trusted cloud platforms, including Salesforce and Microsoft Azure. Apttus is based in San Mateo, California, with additional offices located across the globe. For more information visit: apttus.com.